1310819

### -ATTENTION-

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

FORM D

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0076 Expires: May 31, 2005 Estimated average burden

hours per form



## FORM D

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D,
SECTION 4(6), AND/OR
UNIFORM LIMITED OFFERING EXEMPTION

SEC USE ONLY			
Prefix	Serial		
DATE	RECEIVED		
}			

the first of the control of the cont					
Name of Offering (☐ check if thi Follow-on Series C Preferred S		as changed, and indica	te change.)		
Filing Under (Check box(es) that a		□ Rule 505	■ Rule 506	☐ Section 4(6)	□ ULOE
Type of Filing: ■ New Filing	☐ Amendment				
et er al da dag o da €	A. BASIC	IDENTIFICATION	DATA		
1. Enter the information requested	l about the issuer				
Name of Issuer (☐ check if thin newScale, Inc.	s is an amendment and name h	as changed, and indica	te change.)		
Address of Executive Offices 1850 Gateway Blvd, Suite 300,		et, City, State, Zip Co	de) Telephone (650) 403-	Number (Including Ar 7700	rea Code)
Address of Principal Business Ope (if different from Executive Office:		et, City, State, Zip Co	ie) Telephone	Number (Including Ar	rea Code)
Service delivery management.		PRO	CESSED		
Type of Business Organization		FEB	<del>23 2005 E</del>		Name of the second second
corporation business trust	☐ limited partnership, alr ☐ limited partnership, to	, <u>, , HT</u> N	OMSON Oth	ner (please specify):	Flat ou mint
		Month ""	Year	1	<i>[]</i>
Actual or Estimated Date of Incorpo	oration or Organization:	0 6	0 0	Actual  Estimated	
Jurisdiction of Incorporation or Org	anization: (Enter two-letter U.	S. Postal Service abbr	eviation for State	:	
CN	for Canada; FN for other foreig	gn jurisdiction)		CA	

### **GENERAL INSTRUCTIONS**

#### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

#### State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

351949.03 1 of 8

## A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;

	■ Danafiaial Owner	☐ Executive Officer	☐ Director	☐ General and/or
Check Box(es) that Apply:   Promoter	■ Beneficial Owner	Li Executive Officer	□ Director	Managing Partner
Full Name (Last name first, if individual)				
New Enterprise Associates 10, LP; NEA Ventur	res 2001, LP			
Business or Residence Address (Number and	Street, City, State, Zip Cod	e)		
2490 Sand Hill Road, Menlo Park, CA 94025				•
Check Box(es) that Apply:	■ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)			, —	
Dipsea Ventures, LLC				
Business or Residence Address (Number and	Street, City, State, Zip Cod	e)		
6007 Contra Costa Road, Oakland, CA 94918				
Check Box(es) that Apply:	■ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)				
Crosslink Crossover Fund III, LP; Crosslink Or Offshore Crosslink Crossover Fund III, Unit Tru				Omega Ventures III, LLC
Business-or-Residence Address (Number and	Street, City, State, Zip Cod	e)		
Two Embarcadero Center, Suite 2200, San Fran	cisco, CA 94111	``		4
	eisco, CA 94111 ■ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
		☐ Executive Officer	☐ Director	
Check Box(es) that Apply:   Promoter  Full Name (Last name first, if individual)	■ Beneficial Owner			
Check Box(es) that Apply:   Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI	P; Menlo Entrepreneurs Fund		
Check Box(es) that Apply:   Promoter	■ Beneficial Owner  Fund IX, LP; MMEF IX, LE  Street, City, State, Zip Code	P; Menlo Entrepreneurs Fund		
Check Box(es) that Apply:   Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F  Business or Residence Address (Number and	■ Beneficial Owner  Fund IX, LP; MMEF IX, LE  Street, City, State, Zip Code	P; Menlo Entrepreneurs Fund		
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F  Business or Residence Address (Number and  3000 Sand Hill Road, Building 4, Suite 100, Me	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code  enlo Park, CA 94025	P; Menlo Entrepreneurs Fund l	IX(A), LP	Managing Partner
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F  Business or Residence Address (Number and  3000 Sand Hill Road, Building 4, Suite 100, Me  Check Box(es) that Apply:  Promoter	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code enlo Park, CA 94025 ■ Beneficial Owner	P; Menlo Entrepreneurs Fund	IX(A), LP	Managing Partner  General and/or Managing Partner
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F  Business or Residence Address (Number and  3000 Sand Hill Road, Building 4, Suite 100, Me  Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Montagu Newhall Global Partners, LP; Montag  Partners II-B, LP	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code  enlo Park, CA 94025  ■ Beneficial Owner  u Newhall Global Partners	P; Menlo Entrepreneurs Fund e)  Executive Officer  II, LP; Montagu Newhall Glob	IX(A), LP	Managing Partner  General and/or Managing Partner
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F Business or Residence Address (Number and 3000 Sand Hill Road, Building 4, Suite 100, Me Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Montagu Newhall Global Partners, LP; Montag Partners II-B, LP  Business or Residence Address (Number and	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code enlo Park, CA 94025 ■ Beneficial Owner  u Newhall Global Partners  Street, City, State, Zip Code	P; Menlo Entrepreneurs Fund e)  Executive Officer  II, LP; Montagu Newhall Glob	IX(A), LP	Managing Partner  General and/or Managing Partner
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F Business or Residence Address (Number and 3000 Sand Hill Road, Building 4, Suite 100, Me Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Montagu Newhall Global Partners, LP; Montag Partners II-B, LP  Business or Residence Address (Number and 4750 Owings Mills Boulevard, Owings Mills, Menlower in the second seco	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code enlo Park, CA 94025 ■ Beneficial Owner  u Newhall Global Partners  Street, City, State, Zip Code	P; Menlo Entrepreneurs Fund e)  Executive Officer  II, LP; Montagu Newhall Glob	IX(A), LP	Managing Partner  General and/or Managing Partner
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP, Menlo Entrepreneurs F Business or Residence Address (Number and  3000 Sand Hill Road, Building 4, Suite 100, Me Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Montagu Newhall Global Partners, LP; Montag Partners II-B, LP  Business or Residence Address (Number and  4750 Owings Mills Boulevard, Owings Mills, M Check Box(es) that Apply:  Promoter	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code enlo Park, CA 94025 ■ Beneficial Owner  u Newhall Global Partners  Street, City, State, Zip Code 1D 21117	P; Menlo Entrepreneurs Fund I e)  Executive Officer  II, LP; Montagu Newhall Glob	IX(A), LP  □ Director  pal Partners II-A, LP	Managing Partner  General and/or Managing Partner  Montagu Newhall Global
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F Business or Residence Address (Number and 3000 Sand Hill Road, Building 4, Suite 100, Me Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Montagu Newhall Global Partners, LP; Montage	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code enlo Park, CA 94025 ■ Beneficial Owner  u Newhall Global Partners  Street, City, State, Zip Code 1D 21117	P; Menlo Entrepreneurs Fund I e)  Executive Officer  II, LP; Montagu Newhall Glob	IX(A), LP  □ Director  pal Partners II-A, LP	Managing Partner  General and/or Managing Partner  Montagu Newhall Global
Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Menlo Ventures IX, LP; Menlo Entrepreneurs F Business or Residence Address (Number and 3000 Sand Hill Road, Building 4, Suite 100, Mo Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Montagu Newhall Global Partners, LP; Montag Partners II-B, LP Business or Residence Address (Number and 4750 Owings Mills Boulevard, Owings Mills, M Check Box(es) that Apply:  Promoter  Full Name (Last name first, if individual)  Strategic Value II, LP	■ Beneficial Owner  Fund IX, LP; MMEF IX, LI  Street, City, State, Zip Code enlo Park, CA 94025 ■ Beneficial Owner  u Newhall Global Partners  Street, City, State, Zip Code 1D 21117	P; Menlo Entrepreneurs Fund  Executive Officer  II, LP; Montagu Newhall Glob  Executive Officer	IX(A), LP  □ Director  pal Partners II-A, LP	Managing Partner  General and/or Managing Partner  Montagu Newhall Global

**************************************			
Check Box(es) that Apply: ☐ Promoter ■ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)			
Flores, Rodrigo Fernando	<u></u>		
Business or Residence Address (Number and Street, City, State, Zip Code)			
1850 Gateway Blvd, Suite 300, Foster City, CA 94404			
Check Box(es) that Apply: ☐ Promoter ■ Beneficial Owner	■ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)			
Hammond, Scott		·	
Business or Residence Address (Number and Street, City, State, Zip Code)			
1850 Gateway Blvd, Suite 300, Foster City, CA 94404			
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)			
Thomas Bredt <sup>1</sup>			
Business or Residence Address (Number and Street, City, State, Zip Code)			
3000 Sand Hill Road, Building 4, Suite 100, Menlo Park, CA 94025			
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)			
Sy Kaufman <sup>2</sup>			
Business or Residence Address (Number and Street, City, State, Zip Code)			
Two Embarcadero Center, Suite 2200, San Francisco, CA 94111			
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)			
Mark Perry <sup>3</sup>			
Business or Residence Address (Number and Street, City, State, Zip Code)			
2490 Sand Hill Road, Menlo Park, CA 94025			
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner	■ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual)			
Asher, Michael			
Business or Residence Address (Number and Street, City, State, Zip Code)			
1850 Gateway Blvd, Suite 300, Foster City, CA 94404			
(Use blank sheet, or copy and use additional copies of this sheet, as necessary	7.)		
	•		

<sup>&</sup>lt;sup>1</sup> Thomas Bredt is a general partner of the managing member of Menlo Ventures, LLC, which with its affiliated entities holds more than 10% of the Company's Preferred Stock. Mr. Bredt disclaims beneficial ownership of these shares except to the extent of his pecuniary interest therein.

<sup>&</sup>lt;sup>2</sup> Sy Kaufman is a general partner of the managing member of Crosslink Ventures, LLC, which with its affiliated entities holds more than 10% of the Company's Preferred Stock. Mr. Kaufman disclaims beneficial ownership of these shares except to the extent of his pecuniary interest therein.

<sup>&</sup>lt;sup>3</sup> Mark Perry is a general partner of the managing member of New Enterprisse Associates, LLC., which with its affiliated entities holds more than 10% of the Company's Preferred Stock. Mr. Perry disclaims beneficial ownership of these shares except to the extent of his pecuniary interest therein.

B: INFORMATION ABOUT OFFERING				
	Yes	No		
1. Has the issuer sold, or does the issuer intend to sell, to non-accredited investors in this offering?		-		
Answer also in Appendix, Column 2, if filing under ULOE.				
2. What is the minimum investment that will be accepted from any individual?				
	Yes	No		
3. Does the offering permit joint ownership of a single unit?	•			
4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.				
Full Name (Last name first, if individual)				
Business or Residence Address (Number and Street, City, State, Zip Code)				
Name of Associated Broker or Dealer				
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers				
		G. :		
(Check "All States" or check individual States)         [AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI]         [IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS]         —[MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR]	☐ All [ ID ] [ MO ] [ PA ]	States		
[RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY]	[ PR ]			
Full Name (Last name first, if individual)				
Business or Residence Address (Number and Street, City, State, Zip Code)				
Name of Associated Broker or Dealer				
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers				
(Check "All States" or check individual States)	□ All	States		
[AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS] [MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR] [RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY]	[ ID ] [ MO ] [ PA ] [ PR ]			
Full Name (Last name first, if individual)				
Business or Residence Address (Number and Street, City, State, Zip Code)		=		
Name of Associated Broker or Dealer		_		
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers				
(Check "All States" or check individual States)  [ AL ] [ AK ] [ AZ ] [ AR ] [ CA ] [ CO ] [ CT ] [ DE ] [ DC ] [ FL ] [ GA ] [ HI ]  [ IL ] [ IN ] [ IA ] [ KS ] [ KY ] [ LA ] [ ME ] [ MD ] [ MA ] [ MI ] [ MN ] [ MS ]	☐ All [ ID ] [ MO ]	States		
[MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR]	[ PA ]			

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

# C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

1. Enter the aggregate offering price of securities included in this offering and the total amount

	Type of Security	Aggregate Offering Price	Amount Already Sold
1	Debt	. \$	\$
]	Equity	. \$ <u>8,524,890.00</u>	\$7,946,975.82
	☐ Common ■ Preferred		
(	Convertible Securities (including warrants)	. \$	\$
	Partnership Interests		
(	Other (Specify)		\$
	Total	\$ <u>8,524,890.00</u>	
	Answer also in Appendix, Column 3, if filing under ULOE.		
o tl	Enter the number of accredited and non-accredited investors who have purchased securities in this affering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
, -	Accredited Investors	Number Investors	Aggregate Dollar Amount of Purchases \$7,946,975.82
	Non-accredited Investors		\$
	Total (for filings under Rule 504 only)		\$
	Answer also in Appendix, Column 4, if filing under ULOE.		
S	this filing is for an offering under Rule 504 or 505, enter the information requested for all securities old by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.		
	Type of Offering	Type of Security	Dollar Amount Sold
	Rule 505		\$
	Regulation A		\$
	Rule 504		\$
	Total	-	\$0_
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		\$
	Printing and Engraving Costs		\$
	Legal Fees		\$ <u>42,498.23</u>
	Legal Fees		\$ <u>42,498.23</u> \$
	· ·		
	Accounting Fees Engineering Fees		\$ \$
	Accounting Fees		\$

		ER OF INVESTORS, EXPENSES AND	USE OF PROCEED	<b>S</b>
	b. Enter the difference between the aggregate of		•	
	tion 1 and total expenses furnished in response to the "adjusted gross proceeds to the issuer."	Part C - Question 4.a. This difference is		\$ 8,482,391.77
5.	Indicate below the amount of the adjusted gross pro used for each of the purposes shown. If the amount estimate and check the box to the left of the estimate equal the adjusted gross proceeds to the issuer set above.	t for any purpose is not known, furnish an ite. The total of the payments listed must		φ <u>0,<del>7</del>02,</u> 2 <i>)</i> 1.//-
			Payments to Officers, Directors, & Affiliates	Payments to Others
	Salaries and fees		<b>\$</b>	□ \$
- •	Purchase of real estate		<b>S</b>	<b>\$</b>
	Purchase, rental or leasing and installation of machi	nery and equipment	<b>\$</b>	<b>S</b>
e	Construction or leasing of plant buildings and facili	ties	<b>S</b>	<b>\$</b>
man and a constant	Acquisition of other businesses (including the valithat may be used in exchange for the assets or smerger)	ecurities of another issuer pursuant to a	<b></b>	□ \$
	Repayment of indebtedness		<b>S</b>	<b>S</b>
	Working capital		<b>S</b>	<b>\$</b> \$ <u>8,482,391.77</u>
	Other (specify):		<b>\$</b>	<b>\$</b>
			<b>\$</b>	<b>\$</b>
	Column Totals		<b>\$</b> 0	<b>\$</b> \$ <u>8,482,391.77</u>
	Total Payments Listed (column totals added)		■ \$ <u>8.4</u>	182,391.77
		D. FEDERAL SIGNATURE		
follo	ssuer has duly caused this notice to be signed by the ving signature constitutes an undertaking by the issue staff, the information furnished by the issuer to any n	er to furnish to the U.S. Securities and Excl	hange Commission, up	on written request
Issue	(Print or Type)	Signature	Date	
new	Scale, Inc.		2/	1/06
	of Signer (Print or Type)	Title of Signer (Print or Type)		
Elia	J. Blawie	Secretary		

# - ATTENTION -

intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)